

# Protecting Canadian Life Insurance Agents



You're managing regulations, legal requirements, client needs, and organizational priorities – you shouldn't have to worry about potential lawsuits.

At Axis, we specialize in protecting life insurance agents across Canada. We understand that you're working in a highly complex landscape where mistakes can happen and client relationships can be challenging. We honour your integrity and expertise by ensuring you have the right insurance for your unique risks.

**Work with confidence while we focus on ensuring you're protected.**

## Exposures You Face

- Incomplete or inaccurate coverage explanations, including policy exclusions
- Failure to obtain requested coverages for your client
- Misrepresentation of yourself as an expert in an area of coverage
- Failure to share important client details with the Insurer
- Groundless claims of alleged actions
- Cyberattacks that can expose sensitive data or funds and impact your reputation

In a world with this much responsibility, the examples are endless. That's where we come in. The Axis team specializes in Errors & Omissions and cyber insurance for life insurance agents. We utilize our insurance expertise and deep understanding of legal and regulatory requirements to build customized insurance solutions.

## Powerful Coverage

### Errors & Omissions insurance responds to:

- Claims related to alleged or actual mistakes and errors you may make throughout your work
- Financial losses from professional negligence, misrepresentation, contract breaches, or failure to meet obligations
- Defence costs for damages covered by the policy (whether you're liable or not)
- Disciplinary Legal Costs

### Cyber insurance responds to:

- Financial losses resulting from cyber events, such as data breaches, ransomware attacks, and network extortion
- Response costs, including defence, regulatory defence penalties, and emergency public relations support
- Funds transfer fraud

**Let's work together to obtain the coverage you need.**

# Why Axis

The experts on our team have dedicated our careers to understanding, explaining, and delivering professional liability insurance.

We are proud to work with life agents in every Canadian province, adeptly navigating regulations and providing solutions to meet provincial requirements and agents' unique needs. We help to eliminate uncertainty so you can focus on your clients.

- **4,500+ advisor clients** across Canada
- A team of **30 professional liability experts**
- A **100% Canadian-owned** brokerage with deep knowledge of provincial requirements
- A network of **trusted insurance markets** with proven claims service
- Extensive experience in program administration for financial professionals

## Our Life Agents Team

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**Ready to work with the experts?  
Connect with us today.**

[www.axisinsurance.ca](http://www.axisinsurance.ca)

